

Dear Friends and Fellow Cattlemen,

Thank you for your interest in our cattle and the Black Hereford breed. It is hard to believe that this will be our 6th annual sale! When we started having a sale, the main objective was to pick a day for buyers to come and select bulls so we weren't tied up every weekend showing bulls to potential customers. We had no idea our "low profile" sale would turn into such an event! We have been truly blessed and enjoy meeting and seeing all of you. We value and appreciate your business.

We have a wide selection of bulls, from calving ease to top end growth and performance, in a price range that most anyone can afford. The bulls have been grown slow on a low energy, high roughage ration. They are in their working clothes and customer feedback continues to be positive: "The bulls keep on growing", "they don't melt or fall apart", and "look at those calves"! Having been grown slowly, you don't have to worry about feet and leg problems that come with younger bulls being pushed too hard or too fast. As an added bonus, everyone enjoys the traditional Hereford docile disposition.

One thing that will be different this year is how the bulls are registered. With the split of the ABHA and the formation of the WBHA, the same cattle can be registered in different associations if they are 5/8 (62.5%) or greater Hereford blood. The WBHA will also provide registrations on cattle down to 50% Hereford blood, where as the ABHA won't. Also, to the best of my knowledge at this time, WBHA will accept and honor cattle from the ABHA, while the ABHA won't acknowledge or accept cattle from the WBHA.

So what does this mean for the bull buyers at our sale?

- Bulls listed with an HB00XXXX registration number are already registered with the ABHA. They could also be registered with the WBHA if the buyer desires.
- Bulls listed as ABHA or WBHA meet the criteria to be registered in either association. Buyer's choice.
- Bulls listed as WBHA ONLY can only be registered in the WBHA.
- Bulls listed as COMMERCIAL BULL can't be registered in either association.

Again, we would like to send a big THANK YOU to our crew: Kiel Morton & Cristy Shrock! They are like family and without their day-to-day commitment, Erin and the kids would never see me and a lot of things wouldn't get done. We are also thankful for our parents, family, friends, and neighbors that help out for the sale and throughout the year!

In memory of Grandpa Raymond, we send a special THANK YOU to all the Veterans out there! Your service and sacrifice for this country can never be honored enough!

Thank You and God Bless!!!

Danny & Erin Smithson
Mikayla, Wyatt, Zane, and Lacy

"Happy Tails" to You



Until We Meet Again...